

CoRe Publications Profit & Loss

	Jan 16	Feb 16	Mar 16	Apr 16	May 16	Jun 16	TOTAL
Ordinary Income/Expense							
Income							
Book Sales							
12 Step Spanish Workbook	378.00	236.00	180.00	435.00	120.00	450.00	1,799.00
12 Step Workbook	9,511.00	6,550.00	5,317.00	8,701.00	5,071.00	4,265.00	39,415.00
CoDA Book - Kindle	830.96	862.92	966.79	910.86	1,006.74	990.76	5,569.03
CoDA Book Pocket Edition	642.00	678.00	535.50	960.00	726.00	1,116.00	4,657.50
CoDA SoftCover Books	6,151.00	5,180.00	9,203.00	7,237.00	4,986.00	9,610.00	42,367.00
Ebook Sales	0.00	0.00	0.00	0.00	0.00	253.18	253.18
In This Moment Books	1,169.73	1,652.50	1,334.73	2,103.50	1,789.73	1,287.50	9,337.69
International Kindle Sales	0.00	242.08	0.00	0.00	0.00	315.63	557.71
ITM Book - Kindle	247.90	214.40	154.10	187.60	201.00	207.70	1,212.70
Spanish CoDA Book - Kindle	0.00	0.00	0.00	0.00	0.00	6.99	6.99
Spanish CoDA Book Pocket Editio	687.00	558.00	304.50	592.50	142.50	391.50	2,676.00
Total Book Sales	19,617.59	16,173.90	17,995.62	21,127.46	14,042.97	18,894.26	107,851.80
Non Book Sales							
Audio Tapes and CDs	69.94	491.52	410.57	248.75	354.65	150.85	1,726.28
Booklets	4,825.05	4,497.00	5,800.50	5,130.90	3,955.95	4,189.05	28,398.45
Medallions	2,797.01	2,545.30	3,365.90	2,574.72	2,619.91	2,683.19	16,586.03
Pamphlets	1,048.64	1,143.08	1,375.66	925.87	1,221.74	1,214.44	6,929.43
Posters and Special Items	73.50	62.00	96.50	82.00	48.50	74.50	437.00
Sales Refunds	-7.50	0.00	0.00	0.00	0.00	0.00	-7.50
Spanish Booklets	75.75	28.50	9.00	241.50	57.00	15.00	426.75
Spanish Pamphlets	22.32	31.70	2.52	169.02	78.54	0.72	304.82
Total Non Book Sales	8,904.71	8,799.10	11,060.65	9,372.76	8,336.29	8,327.75	54,801.26
Other Income Items							
Other Income Account	0.00	10.51	0.00	0.00	0.00	0.46	10.97
Over and Short	0.00	0.00	0.00	0.00	193.83	0.00	193.83
Service Items Copied	26.55	65.35	73.65	53.10	97.00	38.80	354.45
Spanish Items Copied	0.00	0.00	0.00	7.15	7.15	0.00	14.30
Total Other Income Items	26.55	75.86	73.65	60.25	297.98	39.26	573.55
S and H Charges							
New Shipping	2,975.37	3,189.59	3,100.51	2,960.88	2,345.66	2,305.53	16,877.54
Total S and H Charges	2,975.37	3,189.59	3,100.51	2,960.88	2,345.66	2,305.53	16,877.54
Uncategorized Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	31,524.22	28,238.45	32,230.43	33,521.35	25,022.90	29,566.80	180,104.15
Cost of Goods Sold							
Cost of Books							
12 Step Spanish Workbook	114.39	73.54	49.03	134.82	32.69	138.91	543.38
12 Step Workbook	1,208.05	640.91	493.31	915.51	483.78	500.03	4,241.59
CoDA Book - Kindle	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CoDA Book Pocket Edition	82.56	85.14	65.79	128.99	92.88	150.93	606.29
CoDA SoftCover Book	1,037.14	1,095.57	2,478.23	1,635.49	1,049.38	3,177.29	10,473.10

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In This Moment Book	207.60	287.23	228.59	383.58	324.93	232.66	1,664.59
ITM Book - Kindle	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Spanish CoDA Book - Kindle	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Spanish CoDA Book Pocket Editio	94.24	77.70	42.02	82.79	19.11	54.76	370.62
Total Cost of Books	2,743.98	2,260.09	3,356.97	3,281.18	2,002.77	4,254.58	17,899.57
Cost of Literature							
Audio Tapes and CD's	7.45	56.54	48.40	29.81	41.60	17.41	201.21
Booklets	969.28	818.21	1,083.68	979.45	728.73	763.54	5,342.89
Medallions	1,612.84	1,297.80	1,733.95	1,529.09	1,572.61	1,417.21	9,163.50
Pamphlets	459.74	461.31	565.32	402.05	499.30	573.71	2,961.43
Posters and Special Items	18.04	15.31	23.82	20.14	11.93	18.36	107.60
Spanish Booklets	24.96	32.58	7.61	89.26	23.69	4.65	182.75
Spanish Pamphlets	13.65	21.35	1.54	117.76	52.30	0.43	207.03
Total Cost of Literature	3,105.96	2,703.10	3,464.32	3,167.56	2,930.16	2,795.31	18,166.41
Other Cost of Sales							
Printing	0.00	196.00	0.00	28.00	434.00	0.00	658.00
Total Other Cost of Sales	0.00	196.00	0.00	28.00	434.00	0.00	658.00
Total COGS	5,849.94	5,159.19	6,821.29	6,476.74	5,366.93	7,049.89	36,723.98
Gross Profit	25,674.28	23,079.26	25,409.14	27,044.61	19,655.97	22,516.91	143,380.17
Expense							
Distribution Center Costs							
Distribution Contract	0.00	4,432.32	2,176.67	2,486.19	2,591.07	1,892.87	13,579.12
Distribution Rent	834.00	834.00	834.00	1,668.00	0.00	875.00	5,045.00
Distribution Utilities	362.95	460.45	643.99	258.49	372.63	267.31	2,365.82
Postage and Shipping	2,155.97	3,488.04	2,170.67	2,784.11	1,924.04	1,922.21	14,445.04
Total Distribution Center Costs	3,352.92	9,214.81	5,825.33	7,196.79	4,887.74	4,957.39	35,434.98
Order Processing Center Costs							
Order Processing Contract	0.00	3,324.24	1,632.50	1,864.64	1,943.30	1,419.65	10,184.33
Total Order Processing Center Costs	0.00	3,324.24	1,632.50	1,864.64	1,943.30	1,419.65	10,184.33
Royalty to CoDA, Inc.	8,158.25	7,423.77	8,465.18	8,925.05	6,450.46	7,662.60	47,085.31
Uncategorized Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Various Administrative Expenses							
Accounting Services	0.00	730.00	350.00	350.00	350.00	570.00	2,350.00
Amazon Expenses	358.79	345.56	358.36	356.11	390.81	397.11	2,206.74
Bank Charge Monthly PayPal	32.40	31.20	32.10	33.60	32.10	31.80	193.20
Bank Charges	0.00	0.00	0.00	35.00	0.00	0.00	35.00
Credit Card Service Fees	47.91	50.21	42.12	49.40	51.53	61.87	303.04
Credit Fees on PayPal	654.61	691.92	788.89	737.50	681.42	607.62	4,161.96
General Office Supplies	0.00	0.00	96.29	0.00	0.00	0.00	96.29
Group Discount	1,328.14	0.00	782.84	720.04	761.23	0.00	3,592.25
Insurance	1,602.00	0.00	0.00	0.00	0.00	0.00	1,602.00

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Office Expenses	23.97	39.95	39.95	39.95	39.95	0.00	183.77
Other Professional Fees	0.00	1,000.00	500.00	500.00	500.00	500.00	3,000.00
Repairs and Maintenance	0.00	106.74	0.00	0.00	0.00	0.00	106.74
Returned Checks and Refunds	0.00	0.00	5.00	0.00	382.88	0.00	387.88
Telephone, Fax and Internet	0.00	0.00	0.00	0.00	0.00	-8.37	-8.37
Travel and Meetings	0.00	0.00	1,566.13	5,864.48	783.37	0.00	8,213.98
Total Various Administrative Expenses	4,047.82	2,995.58	4,561.68	8,686.08	3,973.29	2,160.03	26,424.48
Total Expense	15,558.99	22,958.40	20,484.69	26,672.56	17,254.79	16,199.67	119,129.10
Net Ordinary Income	10,115.29	120.86	4,924.45	372.05	2,401.18	6,317.24	24,251.07
Other Income/Expense							
Other Income							
Interest Income	30.93	2.44	25.51	48.27	27.12	26.25	160.52
Total Other Income	30.93	2.44	25.51	48.27	27.12	26.25	160.52
Net Other Income	30.93	2.44	25.51	48.27	27.12	26.25	160.52
Net Income	10,146.22	123.30	4,949.96	420.32	2,428.30	6,343.49	24,411.59