

CoRe Publications Profit & Loss

Jan - Dec 16

Ordinary Income/Expense	
Income	
Book Sales	
12 Step Spanish Workbook	3,425.00
12 Step Workbook	75,554.00
CoDA Book - Kindle	10,634.69
CoDA Book Pocket Edition	9,655.50
CoDA SoftCover Books	82,602.00
Ebook Sales	1,432.90
In This Moment Books	18,523.49
International Kindle Sales	1,021.01
ITM Book - Kindle	2,572.80
Spanish CoDA Book - Kindle	146.79
Spanish CoDA Book Pocket Editio	3,628.50
Total Book Sales	209,196.68
Non Book Sales	
Audio Tapes and CDs	3,213.71
Booklets	56,705.85
Medallions	33,983.41
Pamphlets	13,726.36
Posters and Special Items	834.00
Sales Refunds	-7.50
Spanish Booklets	619.35
Spanish Pamphlets	404.34
Total Non Book Sales	109,479.52
Other Income Items	
Other Income Account	41.75
Over and Short	-1,350.29
Service Items Copied	649.65
Spanish Items Copied	71.50
Total Other Income Items	-587.39
S and H Charges	
New Shipping	32,566.62
Total S and H Charges	32,566.62
Total Income	350,655.43
Cost of Goods Sold	
Cost of Books	
12 Step Spanish Workbook	1,045.92
12 Step Workbook	11,748.04
CoDA Book - Kindle	0.00
CoDA Book Pocket Edition	1,282.23
CoDA SoftCover Book	20,351.99
In This Moment Book	3,432.21
ITM Book - Kindle	0.00
Spanish CoDA Book - Kindle	0.00
Spanish CoDA Book Pocket Editio	503.07
Total Cost of Books	38,363.46
Cost of Literature	
Audio Tapes and CD's	401.18
Booklets	10,653.32
Medallions	18,654.33
Pamphlets	5,973.01
Posters and Special Items	205.16
Spanish Booklets	263.40
Spanish Pamphlets	271.35
Total Cost of Literature	36,421.75
Other Cost of Sales	
Printing	1,442.00
Total Other Cost of Sales	1,442.00

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Total COGS	76,227.21
Gross Profit	274,428.22
Expense	
Distribution Center Costs	
Distribution Contract	26,764.23
Distribution Rent	10,295.00
Distribution Supplies	202.23
Distribution Utilities	4,581.61
Postage and Shipping	30,268.27
Total Distribution Center Costs	72,111.34
Order Processing Center Costs	
Order Processing Contract	20,073.15
Total Order Processing Center Costs	20,073.15
Royalty to CoDA, Inc.	89,860.63
Various Administrative Expenses	
Accounting Services	4,450.00
Amazon Expenses	4,372.89
Bank Charge Monthly PayPal	382.20
Bank Charges	114.36
Credit Card Service Fees	773.90
Credit Fees on PayPal	8,024.94
Depreciation Expense	291.00
General Office Supplies	96.29
Group Discount	8,753.57
Insurance	2,146.00
Marketing	250.00
Miscellaneous	949.32
Office Expenses	496.26
Other Professional Fees	6,000.00
Repairs and Maintenance	106.74
Returned Checks and Refunds	453.36
Travel and Meetings	15,318.41
Total Various Administrative Expenses	52,979.24
Total Expense	235,024.36
Net Ordinary Income	39,403.86
Other Income/Expense	
Other Income	
Interest Income	274.77
Total Other Income	274.77
Net Other Income	274.77
Net Income	39,678.63