

CoRe Publications Profit & Loss

Jan - Jul 17

Ordinary Income/Expense	
Income	
Book Sales	
12 Step Spanish Workbook	4,156.00
12 Step Workbook	40,282.00
CoDA Book Pocket Edition	7,509.00
CoDA SoftCover Books	54,925.00
Ebook Sales	1,235.99
In This Moment Books	10,839.92
International Kindle Sales	1,007.88
Kindle Sales	5,052.21
Spanish CoDA Book Pocket Editio	2,761.50
Total Book Sales	127,769.50
Non Book Sales	
Audio Tapes and CDs	1,834.16
Booklets	30,546.75
Medallions	19,831.62
Pamphlets	7,465.56
Posters and Special Items	346.00
Sales Refunds	-10.50
Spanish Booklets	1,306.95
Spanish Pamphlets	726.94
Total Non Book Sales	62,047.48
Other Income Items	
Other Income Account	42.60
Over and Short	10.53
Service Items Copied	402.90
Spanish Items Copied	64.35
Total Other Income Items	520.38
S and H Charges	
New Shipping	19,995.59
Total S and H Charges	19,995.59
Total Income	210,332.95
Cost of Goods Sold	
Cost of Books	
12 Step Spanish Workbook	1,340.07
12 Step Workbook	7,608.61
CoDA Book Pocket Edition	1,088.40
CoDA SoftCover Book	14,037.57
In This Moment Book	2,066.35
Spanish CoDA Book Pocket Editio	399.90
Total Cost of Books	26,540.90
Cost of Literature	
Audio Tapes and CD's	256.02
Booklets	5,465.28
Medallions	10,786.57
Pamphlets	3,390.85
Posters and Special Items	85.08
Spanish Booklets	430.65
Spanish Pamphlets	484.79
Total Cost of Literature	20,899.24
Other Cost of Sales	
Inventory Adjustment	-1,350.71
Printing	1,876.00
Total Other Cost of Sales	525.29
Total COGS	47,965.43
Gross Profit	162,367.52

CoRe Publications Profit & Loss

	Jan - Jul 17
Expense	
Distribution Center Costs	
Distribution Contract	15,503.07
Distribution Rent	6,125.00
Distribution Supplies	988.99
Distribution Utilities	4,177.48
Postage and Shipping	18,628.55
Total Distribution Center Costs	45,423.09
Order Processing Center Costs	
Order Processing Contract	12,315.62
Total Order Processing Center Costs	12,315.62
Royalty to CoDA, Inc.	54,275.53
Various Administrative Expenses	
Accounting Services	2,710.00
Bank Charge Monthly PayPal	230.30
Bank Charges	278.00
Contributions	10,000.00
Credit Card Service Fees	476.09
Credit Fees on PayPal	4,573.13
Group Discount	6,832.44
Insurance	1,534.00
Office Expenses	707.43
Other Professional Fees	6,200.00
Returned Checks and Refunds	666.29
Travel and Meetings	16,841.21
Total Various Administrative Expenses	51,048.89
Total Expense	163,063.13
Net Ordinary Income	-695.61
Other Income/Expense	
Other Income	
Interest Income	115.66
Total Other Income	115.66
Net Other Income	115.66
Net Income	-579.95