

CoDA Resource Publishing Incorporated (CoRe) Board

2023/2024 Annual Report

CoRe's Mission Statement

Help the "still suffering" codependent by supplying conference approved English and Spanish materials in many formats through our online store to anyone wishing to learn more about codependency and recovery.

Who Is CoRe And What Do They Do?

- CoRe, also known as CoDA Resource Publishing Inc., is the service arm of Co-Dependents Anonymous Inc. (CoDA).
- CoRe prints, sells, and distributes English and Spanish CoDA conference endorsed literature.
- These materials are provided in multiple formats including: 1) hardcopy (print), 2) digital (Kindle & iTunes), and 3) audio (MP3).
- Sales of these materials directly funds CoDA World Programs (approximately 65% - 70%).



The Website

CoRePublications.Org – In Spanish & English







Recovery Materials for Co-Dependents Anonymous (CoDA)

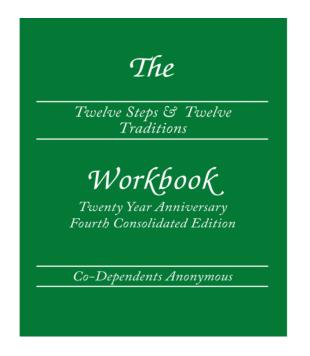
Search products...

SEARCH

↑ ENGLISH MATERIALS SPANISH MATERIALS EBOOKS AUDIO COINS & MEDALLIONS PROFESSIONALS

ENGLISH MATERIALS EBOOKS SPANISH MATERIALS AUDIO COIN BOOKS, WORKBOOKS DIGITAL (ENGLISH SPANISH BOOKS AUDIO (ENGLISH ONLY) BOOKLET, HANDBOOK DIGITAL (SPANISH SPANISH BOOKLETS AUDIO (SPANISH ONLY) **PAMPHLETS** SPANISH COINS SPECIAL ITEMS SPANISH PAMPHLETS DIGITAL (ENGLISH EBOOKS) SPANISH SPECIAL ITEMS AUDIO (ENGLISH ONLY) DIGITAL (SPANISH EBOOKS) AUDIO (SPANISH ONLY)

CoRePublications.Org - In Two Languages



The Twelve Steps & Twelve Traditions Workbook of Co-Dependents Anonymous.

> \$15.00 SKU: 6005 English



Libro de Trabajo de Los Doce Pasos y Las Doce Tradiciones

> \$15.00 SKU: 6005S Spanish

CoRePublications.Org – New Product Categories

Product Categories

For Newcomers

For Relationships

For The Steps & Traditions

For New Meetings

Categorías de Producto

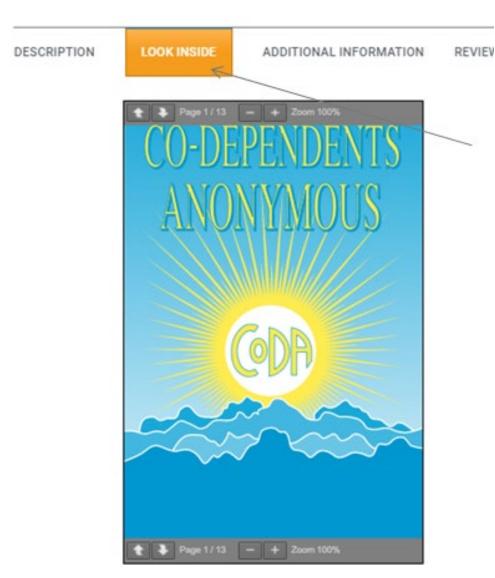
Para los recién llegados

para las relaciones

Por los Pasos y las Tradiciones

Para nuevas reuniones

CoRePublications.Org



"Look Inside" allows everyone to review partial contents before purchase.



The Financials

2022 Financials

2022 Sales Income - \$398,422.20

2022 Royalties Paid - \$159,368.88

2022 Seventh Tradition - \$ 1,178.00

2023 Financials

2023 Sales Income - \$492,438.75

2023 Royalties Paid - \$165,704.87

2023 Seventh Tradition - \$ 672.49

Jan 1 – May 31: Comparison 2023 - 2024

Total Sales:

Jan – May 2023 \$239,320.01

Jan – May 2024 \$247,817.45



2023 English Top Selling Products

English Literature	Quantity	Amount
1002 CoDA Blue Book	5920	\$ 93,587.00
6005 12 Step and Trad. Workbook	6731	\$102,000.00
1011A In this Moment Meditation Book	2824	\$ 38,906.00
1003A Pocket Edition of Blue Book	1433	\$ 25,180.00
4101 Newcomers Handbook	5531	\$ 16,593.00
4021 Peeling the Onion Booklet	3171	\$ 9513.00
4001 Welcome to CoDA Pamphlet	5600	\$ 2650.00
4002 Am I Codependent	5836	\$ 2717.60
4010 What is CoDA	3929	\$ 1832.65
4005 Communication and Recovery	4067	\$ 1918.45
4104 Boundaries	5452	\$ 2545.70
8090 Welcome Chip	15,425	\$ 11,568.75

2023 Spanish Top Selling Products

Spanish Literature	Cantada	ıd	Cantadad
6005S Doce Pasos y las Tradiciones (12 & 12 Workbook)	212	\$	3,180.00
1003S Libro de CoDA (Blue Book Pocket Edition)	1,380	\$1	0,316.00
1011S En Este Momento (In this Moment)	155	\$	1,937.50
4021S Pelando la Cebolla (Peeling the Onion)	240	\$	720.00
7003S Oraciones de CoDA (Prayers)	83	\$	290.50
4002S Soy Codependiente? (Am I Codependent?)	535	\$	187.25
4010S Que es CoDA?	201	\$	70.35

2024 English Top Selling Products (Jan – June)

English Literature 2024 (1/1/24 – 6/1/24)	Quantity	Total Amount
1002 CoDA Blue Book	4,186	\$ 61,026.00
1003 Pocket Book	556	\$ 4,134.00
1011 In this Moment Meditation Book	934	\$12,044.00
4001 Welcome to CoDA Pamphlet	1,934	\$ 984.00
4002 Am I Codependent Pamphlet	2,480	\$ 1,255.00
4005 Communication & Recovery	973	\$ 498.00
4021 Peeling the Onion	1,324	\$ 4,303.00
4101 Newcomers Handbook	3,446	\$ 9,674.00
6005A 12 & 12 Workbook	2,035	\$ 54,475.00
809 Welcome Chip	6,901	\$ 5,175.75

2024 Spanish Top Selling Product (Jan – June) PRODUCTOS MÁS VENDIDOS EN ESPAÑA 2024

Spanish Literature	1/1/2024 – 6/1/2024	QUANTITY	AMOUNT
Literatura Espanola	1/1/24 – 1/6/24	Cantadad	Cantidad
1003S Libro de bolsill	o Espanol Spanish Pocket Book	92	\$552.00
1011S En Este momen	nto, Libro de Meditaciones Diarias	68	\$858.50
(In this Momen	t Meditation Book)		
4101S Manual para red	cién llegados (Newcomer Handbook)	77	\$263.00
4021S Pelando la Cel	oolla Peeling the Onion		
4101S Manual para re	cien llegados Newcomers Booklet	92	\$ 91.35
7003S Oraciones de c	oda (Prayer Book)	156	\$520.00
8090S (Bienvenidos	Medallones Conmemorativos CoDA)	198	\$148.50

Materials Printed From 6/2023 - 06/2024

English

- Welcome to CoDA
- What is CoDA
- Establishing Boundaries
- Newcomer Handbook
- ➤ 12 Steps and 12 Traditions Handbook
- Growing up in CoDA
- CoDA Service Endorsed Literature is Vital
- Reparenting Pamphlet
- Experiences with Crosstalk (Short Order)

Spanish

- > Am I Codependent?
- Attending Meetings
- Your First Meeting

Increase in Newcomers Booklets from 2022 - Present

Yearly 2022 4069 Yearly 2023 5531

Jan. – June 1, 2023 2260 Jan. – June 1, 2024 3446

Increase in Royalties: Jan 1 – May 31

2023 2024

Roya	Ities	Roy	alties
January	\$16,777.14	January	\$13,358.96
February	\$10,163.22	February	\$17,741.59
March	\$14,860.94	March	\$14,111.26
April	\$20,743.78	A pril	\$22,134.46
May	\$17,731.05	May	\$16,921.64
Totals:	\$80.276.13	Totals:	\$84,267.91



The Publications

Coins & Medallions Produced

- > Medallions:
 - Newcomer
 - 1 Month
 - 2 Month
 - 6 Month
- **Year Coins:** 2, 3, 4, 6, 8, 10, 12, 13, 14, 20, 24, 34
- New Coin Produced
 - 38 Years

English Ebooks (currently working on updating these)

Kindle eBook English Versions

Available on Amazon

English

- 1. CoDA Book
- 2. ITM *In This Moment* meditation book
- 3. <u>Twelve Steps & Twelve Traditions The Workbook</u>
- 4. Tools for Recovery
- 5. Peeling the Onion
- 6. The 12 Step Handbook
- 7. The Twelve Piece Relationship Toolkit
- 8. Newcomers Handbook

iBook eBook English Versions

Available on iTunes

English

- 1. CoDA Book
- 2. ITM *In This Moment* meditation book
- 3. <u>Twelve Steps & Twelve Traditions The Workbook</u>
- 4. Tools for Recovery
- 5. Peeling the Onion
- 6. The 12 Step Handbook
- 7. The Twelve Piece Relationship Toolkit
- 8. Newcomers Handbook

Spanish Ebooks (currently working on updating these)

Kindle eBook Spanish Versions

Available on Amazon

Español

- 1. Libro Azul Edición de Bolsillo
- 2. <u>Doce Pasos y Doce Tradiciones: El Libro de Trabajo (Spanish Edition)</u>
- 3. En Este Momento, Libro de Meditaciones Diarias
- 4. El Viaje Continúa (CoDA Folletos en Español) (Spanish Edition)
- 5. <u>Trabajando Los Pasos (CoDA Folletos en Español) (Spanish Edition)</u>
- 6. Recién Llegados (CoDA Folletos en Español) (Spanish Edition)
- 7. Colección en español de folletos CoDA (Spanish Edition)
- 8. Oraciones y Afirmaciones de CoDA (Spanish Edition)

iBook eBook Spanish Versions

Available on iTunes

Español

- 1. Libro Azul Edición de Bolsillo
- 2. <u>Doce Pasos y Doce Tradiciones El Libro de Trabajo</u>

New Pamphlets Printed

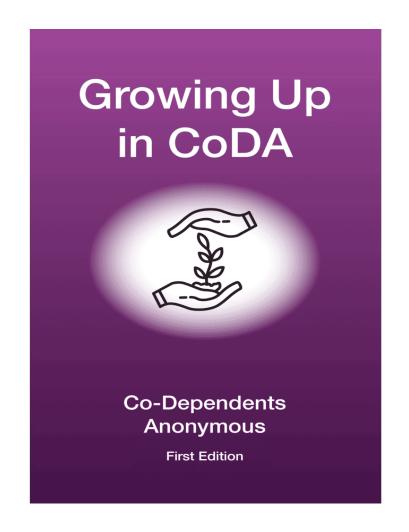


CoDA Service Conference Endorsed Literature is Vital SKU #4014 \$25.00 for 50 pamphlets SKU # 4014A \$1.00 for one pamphlet



Reparenting our Inner Child SKU #4013 \$25.00 for 50 pamphlets SKU #4013A \$1.00 for one pamphlet

New Book Printed



SKU # 6006 \$15.00

New Book Printed



Twelve Steps & Twelve Traditions



Twenty Year Anniversary
Fourth Consolidated Edition

Co-Dependents Anonymous

SKU #6005 Updated 12 and 12 Workbook \$15.00



The CoRe Board Goals

Goals For 2023-2024

Goal #1

Have a good working relationship with both the CoDA Board, as well as the CoDA
 Literature Committee to work together to get material printed in a timely fashion. Have recurring meetings with the CoDA Board and open communication. - Complete

Goal #2

 We will continue selling packs of 50 pamphlets, and sell individual pamphlets as well as have free downloads on the CoDA Website. Complete

Goal #3

 Spread the message that we have free downloadable pamphlets on the website. Write a newsletter to send to customers to inform them of any updated literature. Complete

Goal #4

Investigate other means of electronic book sales, as not everyone has Kindle. We currently have Kindle and I Books. Not complete

Goal #5 -

Investigate taking Venmo or other means of payment Not Complete

Goals For 2023-2024 (continued)

Goal #6

- Ensure Sustainability of CoRe
 - Assess needs of the CoRe Board and procedures
 - Attract members to CoRe Board by offering volunteer service opportunities Complete

Goal #7

- Increase revenue and carry the message
- Update website to cross sell CoDA complementary materials. "You might also like..." Complete

Goal #8

 Get new literature printed in a timely manner and work together with both the Literature Committee and CoDA Board to get a better turn around.
 Complete

Goals For 2024-2025

Goal #1

Work together with CoDA Board to get Spanish Literature updated and printed.

Goal #2

 Investigate electronic means of payment. Possibly taking Venmo or other means of payment

Goal #3

 Update all our Kindle and e-books, and add missing booklets, as well as the new book "Growing up in CoDA.

Goal #4

Keep up with the Inventory of all our materials and order before we run out of stock.

Goal #5

 Continue working together with the CoDA Board and getting new literature printed in a timely manner

Goal #6

• Continue to send newsletters to all of our customers who signed up to receive information. Currently we have almost 8,000 subscribers.



The CoRe Board

Members Of The CoRe Board

Kathy H. - Chair of the CoRe Board

Lorraine K. - Vice Chair, Print Liaison

Addie M. - Treasurer

Kirsten S. - Secretary

Joe H. - Web Liaison

Yaniv S. - Warehouse Liaison

Eddy G. - Spanish Liaison

Barbara D. - Associate Member

Tina R. - CoDA Board Liaison





Thank you for your sales and continued support of the CoRe Board.

Thank you, CoDA, for trusting us with literature sales.

Thank you to all for spreading the word of CoDA to newcomers.